AUGUST 2023 NEWSLETTER

This month's INDUSTRY EVENTS

AUGUST 22–23 NATIONAL PIZZA & PASTA SHOW CHICAGO, IL

NEXT MONTH'S HOLIDAYS & EVENTS

Time to start planning! SEPT 4 LABOR DAY SEPT 16 ROSH HASHANAH SEPT 23 FALL EQUINOX SEPT 25 YOM KIPPUR

all month long ...

National Honey, Mushroom, and Papaya Month

ICON KEY:

Look for these icons throughout the newsletter for easy identification of attributes that may be important to you.

0	All-Natural
Ø	DAIRY FREE
Ø	Egg-Free
	GLUTEN FREE
	Kosher
71	LACTOSE FREE
LOCAL	LOCAL
\bigcirc	Low Sodium
<u>k</u> XE	NON-GMO / NON-GMO VER.
Ø	NUTS FREE
×	Soy Free

- SUGAR FREE
- TRANS FAT FREE
- 🔴 Vegan

🌛 🏐 Organic / USDA Organic







Sysco Shop



CONVENIENCE & FLAVOR

As summer winds down and the new school year approaches, it's time to start thinking about quick and easy options for those busy weekdays. This is where grab and go products come in handy, offering convenience and flavor all in one package! Whether you're a busy parent looking for healthy snacks for your kids' lunchboxes or a professional on-the-go in need of a quick bite, let's take a look at the newest snack products that are sure to make your life a little bit easier—and a lot tastier!

Bella Rosa offers one of the newest lines of snackers at European Imports. These perfect portable pairings of cheese, nuts and dried fruits are gluten free and are great enjoyed simply as a snack or sprinkled over a salad. This fall, try Bella Rosa's Sharp Cheddar, Cashew & Cranberry or White Cheddar, Almond & Cranberry varieties .



Busseto brings us a new addition to their snacking lineup: Mini Charcuterie Trays!

Featuring Busseto Dry-Cured Salami Nuggets, creamy provolone cheese, milk chocolate covered almonds and Valley Lahvosh[®] crackers in one convenient 3.5 ounce package, this makes the perfect snack or even light lunch.



Mezete's unique Ultra-High Temperature (UHT) sterilization means this prepared hummus is shelf-stable — a differentiator when compared with other 100% natural hummus products. Its 30% tahini content makes for a velvety-smooth, creamy texture and an authentic Middle Eastern taste. Try one of their two snack packs: **Fire Roasted** or **Original** Hummus with Breadsticks.

Pine River has been crafting award-winning cheese spreads since 1963. They use real Wisconsin cheese to create their cold pack spreads. Available in two varieties — **Sharp Cheddar** and **Spicy Beer** — the 2.5 ounce packs make a great snack when paired with **East Shore Skinny Dipping Pretzels**!

Last but certainly not least: **St Michel Grandes Galettes** are the perfect indulgence of crunchy, melt-in-the-mouth golden biscuits. Available in a pack of three cookies, it's your choice if you want to share or keep them all to yourself (we wouldn't blame you)!

Turn to Page 8 to discover more great grab & go products.

Sysco Employees and Customers:

To shop all items in this month's newsletter, click on the Sysco Shop icon.

UNDER THE DOME Jeff Babcock, Cheese Specialist

A TASTEBUD TICKLER



Castello was founded in 1893 by master cheesemaker Rasmus Tholstrup. By nature, he was a restless explorer and never content with the ordinary, especially when it came to setting new standards in cheesemaking. His son shared his passion and in 1944 created a first-of-its-kind brie with a thin, delicate rind and a subtle creamy flavor.

Today, you will find Castello cheeses in a variety of categories, each with intriguing flavors and unusual shapes. Each cheese has its own story to tell while offering an exceptional taste experience. So, whether you're seeking a crumbly and nutty bite of cheddar or a creamy, yet sharp piece of blue cheese - you'll always find the perfect Castello cheese to delight in.

TICKLER® FROM CASTELLO



FROM THEIR AWARD-WINNING CREAMERY

Located in the heart of where cheddar originated, Devon, England, their talented cheesemakers creatively craft each batch of Tickler Cheddar. Rich in flavor, Tickler Cheddar has a truly unique taste, unlike any other, with a sweetness to



ENGLAND

tanginess, paired with a beautifully crumbly texture that will surely feed your senses.

SOME CHEESE CAN BE SOOOOO IMMATURE!



Tickler Extra Mature Cheddar from Castello comes in 3 great variations from European Imports! They are great as snacks, on cheeseboards, or fun to play with in your culinary creations (especially the Red Onion variety).



A wide complexity of flavor, this seriously sharp mature UK cheddar will pleasantly surprise you. Perhaps Tick-

ler's name derives from the truly unique pop of salty crystals formed when matured, paired with a punch of tangy yet sweet flavor that you experience on your taste buds in every bite. Tickler is crafted from local pasteurized cow's milk harvested from the lush Devon, England fields. Aged a full 18 months, which gives Tickler Cheddar it's unique, complex depth of tangy, sweet flavors.

Gold Medal Winner - 2015 British Cheese Awards

7241967 Tickler Extra Mature Stocked IL, TX, VA and CA





Castello Tickler Extra Mature English Cheddar gets a zesty kick from a generous addition of diced chilies and peppers. Just like the extra mature cheddar, it offers a sharp, bold flavor that Tickler Cheddars are known for, paired with a spicy bite of chilies and peppers.

7241981 Tickler with Chilies Stocked IL, TX, VA and CA





There are several reasons why this cheddar is so deliciously distinctive in flavor. It truly is a cheddar

flavor unlike any other. The perfect blend of Castello Tickler Extra Mature English Cheddar and caramelized red onion creates a rich and savory cheese combination that's versatile and ideal for cooking.

7241900 Tickler with Red Onions



2 WWW.EILTD.COM

WILD AND UNIQUE FOODS Tim Doyle, Meat & Game Specialist

A LITTLE SLICE OF HEAVEN

FRAMAN F At Fra' Mani, they are creators of delicious food inspired by the flavors, techniques, traditions, and culture of Italy. While they major in salumi , there are a also few other items we couldn't help but add to our portfolio as well that are worth checking out.

Fra' Mani was launched in Berkeley, CA in 2006, by acclaimed chef and cookbook author Paul Bertolli who still oversees all the making, bringing that same creative and maniacal attention to artistry and flavor that only a chef can bring. They firmly believe there's a right way and a wrong way of doing things. For them, that means treating time like a key ingredient because you can't rush delicious; that means sourcing ingredients from family farmers committed to the well-being of their crops, animals, and land; that means pastured animals with no antibiotics, artificial growth hormones, or meat by-products...ever; that means committing to the most sustainable practices possible to ensure that they are doing their part to protect the broader food ecosystem. They live by the idea that we've only got one planet, and we've only got one life. Try some and you will NOT be disappointed!!

SLICED FOR CONSISTENT & CONVENIENT QUALITY

As classic as classic gets, this Italian Dry Salame is seasoned with sea salt, black pepper, garlic, and white wine. Pairs with: red wine, Maitake mushrooms or goat cheese.





7161575 Sliced Italian Dry Salame Stocked IL and TX; Non-Stock VA



A coarser grind of 100% prime cut pork. It's seasoned with a blend of spices and a perfect note of nutmeg. It pairs well with walnuts, honey or a Gorgonzola Dolce.



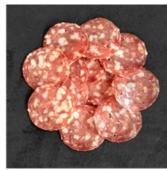


7199717 Sliced Genoa Salame Stocked IL. TX. VA and CA



Inspired by Tuscan tradition, this salame is seasoned with red wine, black pepper, garlic, and sea salt. It pairs well with a full-bodied Sangiovese, EVOO, or a Pecorino-Romano cheese.



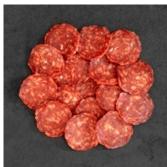


7161628 Sliced Toscano Salame Stocked IL, VA and CA; Non-Stock TX

12/2.5 oz

These pre-sliced packs of dry-aged pepperoni are slightly smoky and perfectly spiced with paprika and garlic. It pairs well with Brioche, a dry Rosé or Buffalo Mozzarella.





7161630 Sliced, Uncured Pepperoni Stocked IL and CA; Non-Stock TX and VA



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3

SPECIALTY GROCERY Ryan LaMere, Grocery Specialist

ELEGANCE ON ICE

With temperatures and humidity soaring this summer, nothing sounds more refreshing than a chilled glass of skillfully blended iced tea.

High quality beverage service has always had a little bit of theatre to it: the initial swirl of the Tea Forte, wine glass to admire the legs of the juice, the ice bucket the bottle rests in. Why can't iced tea have the same respect?

Tea Forte has delivered on that question with their "Tea Over Ice" service set. These large pyramid shaped diffusers were designed specifically to be freshly brewed, then poured over ice in the pitcher set at the table- with a touch of flair that will have the tables nearby asking just what is going on over there.

With three gorgeous refreshing flavors, the new "Tea Over Ice" will help you upscale and upsell your beverage menu.

A COOL HISTORY

Iced Tea was first popularized at the 1904 St. Louis World's Fair when the India delegation couldn't persuade attendees to try their hot tea in the sweltering summer heat. With ice added, the clean, refreshing taste was an instant success. Iced tea remains the most popular way that tea is enjoyed in the United States. As a nation that enjoys iced-cold refreshment, iced tea is a healthy, natural alternative.

AN ENTERTAINING EVENT

Elevating iced tea to a higher level, Tea Forté transforms a cool glass of iced tea into an entertaining event. Experience authentic iced tea with the balance and beauty of their innovative Tea Over Ice. Tea Over Ice unlocks the diverse and subtle flavors and rich, cool scent to deliver the ultimate gourmet iced tea. The three varieties from European Imports include a green tea, black tea and herbal blend that will surely appeal to any crowd's tastes.





Green Tea A sweet blend of mango and peach, enhanced by cool peppermint.



8/5 ct

Mango Peach Tea Over Ice 7243230 Stocked IL, TX, VA and CA





Herbal Tea A refreshing blend featuring hibiscus, apple and orange.



7243232 Raspberry Nectar Tea Over Ice 8/5 ct Stocked IL, TX, VA and CA



Organic Black Tea Crisp, Bright and Bold.



7243234 Ceylon Gold Tea Over Ice Stocked IL, TX, VA and CA



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SPECIALTY GROCERY Salima Ghariani, Grocery Specialist

DIFFERENT THAN "TASTES JUST LIKE CHICKEN"

This month we are proud to launch the world's first plant-based lamb product line at Euro-Black Sheep pean Imports. It was created by a company called Black Sheep Foods, Based in San Francisco, Black Sheep's plant-based lamb is currently raved about in restaurants across California,

including Souvla, Oren's Hummus, Nic's on Beverly, and Plant Food + Wine, among many others. This new line consists of a ground, unseasoned plant-based lamb, a pre-seasoned kebab, and a lightly seasoned and pre-formed patty.

YEARS IN THE MAKING

FOODS®

The team at Black Sheep Foods spent three years figuring out how to recreate the best flavors of the finest lamb in a plant-based product. It is free from the top 9 major allergens, completely vegan, and incredibly flavorful. This product is certified Halal, Non-GMO, and has 8% less saturated fat versus animal lamb.



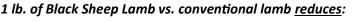
7241514 Black Sheep Plant-Based Lamb, Ground 4/3# Stocked IL, TX, VA and CA

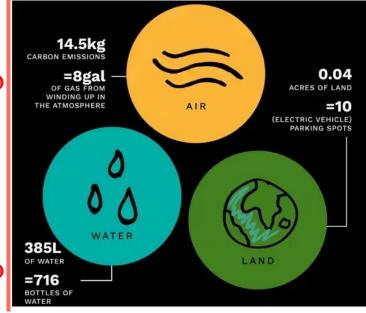
SUSTAINABLY SUPERIOR

Jensen, the co-packing partner for Black Sheep Foods brand has the following impressive list of commitments to sustainability.

- Solar car ports, we generate roughly 40% of our electricity.
- Motion detection LED lighting in our warehouses and freezers.
- Heat exchange system to utilize the excess heat from compressors to heat up sanitation water, saving on natural gas.
- Carpets in our facility are made form 100% recycled fibers.
- All our products are stored in a LEED GOLD Certified facility.
- We recycle all recyclable waste.
- We use a percentage of recycled content on packaging materials.

In addition, the product itself boasts a significant positive environmental impact.









7241507 Black Sheep Plant-Based Lamb, Patties 4/2# Stocked IL, VA and CA

7241503 Black Sheep Plant-Based Lamb, Kebabs 2/5# Stocked IL, VA and CA ☜◪⊘▯ァィ▧◪⊗◪◪

FOR THE PASTRY CHEF Cat Carp Wall, Pastry Specialist

FRUITS OF COMMON SENSE



Adamance is brought to us by a passionate team from Valrhona's chocolate factory in Tain l'Hermitage, in the heart of the Rhone Valley's rich fruit-growing country. Chefs, artisans, and Valrhona employees have worked together to dive deep into the world of fruit. Adamance discovered sectors that are rich in flavor and expertise, and full of passionate people.

When they journeyed deep into the world of fruit, they discovered suppliers with amazing fla-

vors and skills, as well as some passionate people. Yet they also saw practices which don't respect people or nature, supply chains that aren't always open and honest, and a race for quantity over quality, leaving flavor by the wayside. This is why they decided to act to protect fruits' future and flavor over the long term – and the future of the people who work with them too. Thus, Adamance was created alongside committed producers VALRHONA and committed creators.







France Carlos Dias Gorrilhes, crop manager and peach expert

Peach trees need soil with good drainage. Plateau des Costières is ideal, with dry loam soil, pebbles and sand.

7249606 Frozen White Peach Puree 4/2.2 lb Stocked IL and VA; Non-Stock TX and CA 🔗



Tushar Chavan, family mango farmer - 25 years

The unique taste of the Alphonso mangoes comes from ancient volcanic rocks and sea winds.

7249605 Frozen Mango Puree 4/2.2 lb Stocked IL and VA; Non-Stock TX and CA 🔗 👔



Marine Nouveau, strawberry farmer for 3 generations

Marine's strawberries grow in the ancient terroir of Carpentras, at the foot of Mont Ventoux.

7249609 Frozen Strawberry Puree 4/2.2 lb Stocked IL and VA; Non-Stock TX and CA 🕜 👔 🖉 🚱



Eduardo Astacio, passion fruit farmer for 20+ years.

Their passion fruit grows alongside bananas and papayas. Mixed cropping is a natural pest control solution.

7249607 Frozen Passion Fruit Puree 4/2.2 lb Stocked IL and VA; Non-Stock TX and CA 🛛 🌈 👔 🙀 🔊



Mileta Prentjac, raspberry farmer since 1980

In accordance with Arilje tradition, young shoots are cut to expose the fruit to sunlight letting them fill with sugar.



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6

INDUSTRY TRENDS Retail & Foodservice

SPICY, SEASONAL FLAVORS DRIVING SUMMER FOOD TRENDS



Spicy foods and seasonal flavors like blueberry and pulled pork are some of the summer's biggest trends, according to market research firm Datassential.

The company found demand for spicy foods has grown particularly in the foodservice segment, where 71% of menus and 11% of drink menus feature the word "spicy." Mike Kostyo, associate director and trendologist at Datassential, pointed to the 270 spicy limited-time offerings released by major foodservice chains as further evidence of the increasing demand.

"If you have this idea that (spicy flavors) are super polarizing, that's actually not necessarily the case," Mr. Kostyo said in a July 6 webinar. "There's a good number of consumers who agree that the things we're adding to major chain menus are things they want to purchase."

Spicy offerings have seen a similar uptick in the retail category.



Hot sauce consumption also has grown more than any other condiment over the last year, with nearly a quarter of consumers saying they increased their intake. Salsa marked the second largest condiment growth, followed by mayonnaise and ketchup. Spicier condiments are especially popular among younger consumers, with 47% of Gen Z

and 45% of millennials preferring either moderately spicy toppings or condiments with as much heat as possible.

"Spice is almost like a lifestyle, there's these trappings of 'I'm somebody that loves heat," Mr. Kostyo said. "For a lot of people that love spice, it's a true love for spice. It really is part of who they are and how they eat." Within the world of spice, flavors like salsa macha and tajin have grown the most over the last four years across all categories, jumping 383% and 319%, respectively. Nashville hot, spicy margarita and mango habanero flavors also saw triple-digit increases during the same period. Popular pepper ingredient additions include pickled Fresno, pickled jalapeños, ghost peppers, habanero peppers and Calabrian chili peppers.

A few of our spiciest offerings include:

- 1883 Cayenne Pepper Syrup
- Gran Luchito Salsa Macha and Chipotle Chili Paste
- Killik Fermented Hot Sauce
- Divina Chopped and Whole Calabrian Peppers
- Mr. Bing Chili Crisp in both mild and spicy varieties
- Van Lang Nashville Hot Chicken

SEASONAL SUMMER FLAVORS

Grilled pineapple is the most seasonal summer flavor, according to Datassential's analysis of new product launches, limited-time offerings and returning items across several segments. Watermelon, white peach, yuzu, peach and pineapple also ranked among the most summerexclusive flavors.

"Pineapple is a little bit seasonal, but when you add that outdoor feel of grilled pineapple ... it can hint to people that this is definitely a summer seasonal option," said Claire Conaghan, associate director of Datassential's Publications unit.

When comparing summer additions across the restaurant, c-store, grocery deli and meal kit segments, the company



found blueberry and pulled pork were the most common summer flavors and ingredients. In the restaurant category, white barbecue stands out as the most seasonal summer flavor, with menu inclusions of the condiment growing 54% over the last four years. Other summer restaurant offerings range from lobster salad and corn on the cob to tofu and apple butter.

Savor the last weeks of summer with these products:

- 1883 Blueberry, Peach, Pineapple and Watermelon Syrups
- Yuzu everything: Hotaru Yuzu Mayo, a line of Yakami Yuzu ingredients, Kewpie Yuzu Dressing, Shibumi Yuzu Kanzuri, and Something & Nothing Yuzu Soda

...BACK TO ROUTINE

Summer is winding down and we are getting back to school and back to routines. What can we grab and go to make our days easier, while still getting the higher quality and great tasting foods consumers are demanding? Everyone loves the drive-thru for morning coffee, so grab an egg bite before you head out to start your day with some protein. Stuck at your desk for the afternoon, grab a mini charcuterie tray to have a well rounded snack to keep you going.

Breakfast on the go—Egg Bites from **3 Little Pigs.** Sous Vide prepare, just heat in microwave or oven for a breakfast or snack:

	· · · · · · · · · · · · · · · · · · ·	
7069900	Bacon Swiss	12/2.5 oz
Stocked IL, TX, VA a	ind CA	
7103089	Bacon Swiss Foodservice	30/2.5 oz
Stocked IL, and VA		
7069885	Ham, Cheddar & Pepper	12/2.5 oz
Stocked IL, TX, and	VA	
9907926	Mushroom Swiss	12/2.5 oz
Stocked IL, TX, VA a	ind CA	
7069904	Prosciutto	12/2.5 oz
Stocked IL, TX, VA a	ind CA	
7142843	Sausage Cheddar	12/2.5 oz
Stocked IL, TX, VA a	ind CA	
7069892	Spinach Feta	12/2.5 oz
Stocked II TX VA a	und CA	



Lunch or afternoon pick me up.Busseto gives a wonderful variety:7224381Salami & Provolone Snackin'16/3 ozStocked IL, TX, VA and CA7220195Mini Charcuterie Snack Pack12/3.5 oz

Stocked IL, TX, VA and CA 7225915 Salami w/Provolone Sweet & Spicy 16/3 oz Stocked IL, and VA



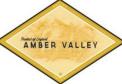
Grab & Go for on the go. *Mezete* shelf stable hummus, or try *Marich* for something sweet:

7231364	Mezete Hummus w/Breadsticks	12/3.25 oz
Stocked IL, TX, V.	A and CA	
1691304	Marich Choc Sea Salt Caramels	24/2.1 oz
Stocked IL, TX an	d VA	
1691403	Marich Choc Espresso Beans	24/2.1 oz
Stocked IL, TX an	d VA	



Classic Grab & Go snacks. **Uglies** potato chips, or plant based **Outstanding** puffs and crunchies:

7214458 Uglies Sweet Potato Chips 24/1.5 oz
Stocked IL, VA and CA
7087710 Uglies Kettle Salt & Vinegar Chips 24/2 oz
Stocked IL, TX and VA
7087179 Uglies Kettle Barbecue Chips 24/2 oz
Stocked IL, TX and VA
7200383 Uglies Kettle Buffalo Ranch Chips 4/2 oz
Stocked IL, TX and VA
7209138 Outstanding Garlic Parm Balls 8/1.25 oz
Stocked IL, and VA
7209137 Outstanding Jalapeno Ched Balls 8/1.25 oz
Stocked IL,TX and VA
7209142 Outstanding Hella Hot Crunchies 8/1.25 oz
Stocked IL, Tx, VA and CA











European Imports, Inc. 600 E. Brook Dr. Arlington Hts., Illinois 60005

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Phone: 800.323.3464 Fax: 847-631-6001 Website: www.eiltd.com

WHAT'S NEW?

HUNGRY FOR MORE?

HERE'S WHAT'S NEW AT EUROPEAN IMPORTS THIS MONTH. GET A FIRST LOOK AT OUR EXCITING NEW ITEMS!



7257059 **Brooklyn Cured** Mezcal & Lime Salami 12/5 oz Stocked IL, TX, VA and CA



7253704 Pride O' Thai **Chili Garlic Sauce** 4/1 Gal Stocked IL, TX, VA and CA



7240059 Traiteur de Paris San Sebastian ChsCake 20/3.35 oz Stocked IL, TX, VA and CA



7243161 **Ox Brand** Sriracha Sauce 12/18.25 oz Stocked IL. TX. VA and CA

> Contact Us: Phone: 800.323.3464 Fax: 847-631-6001



7237744 Auricchio **Taleggio Spread** 4/1.1 lb Stocked IL, TX, VA and CA



7253707 Pride O' Thai Sambal Oelek 4/1 Gal Stocked IL, TX, VA and CA



7249742 **Truffle Chef Truffle Sauce** 6/33.1 oz Stocked IL, TX, VA and CA



7254835 **Azuma Caviar** Umami Orange 1/1.1 lb Stocked IL, TX, VA and CA



7238717 Plant-IT **Plant-based Grnd Beef** 6/2 lb Stocked IL, VA and CA. Non-Stock TX



7244271 PatisFrance **Hazelnut Filling** 1/11 lb Stocked IL and VA. Non-Stock TX and CA



7249732 **Tartufi Jimmy** Truffle Sauce 5% 6/17.6 oz Stocked IL, TX, VA and CA



7258789 Takuko Shovo 2/60 oz Stocked IL, TX, VA and CA

9

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7238730 Plant-IT **Plant-based Goujons** 6/2 lb Stocked IL, VA and CA. Non-Stock TX



7244276 PatisFrance Dark Choc. Glaze 1/11 lb Stocked IL and VA. Non-Stock TX and CA



7249737 **Tartufi Jimmy Truffle Hot Sauce** 12/3.3 oz Stocked IL, TX, VA and CA



7243373 Tasty **Fried Garlic** 24/14 oz Stocked IL, TX, VA and CA



7249807 Tribeca Oven Harvest Baquette 1/22 ct Stocked IL, TX, VA and CA



7240973 Black Kassel D'Amour Salami, Sliced 15/4 oz Stocked IL; Non-Stock TX, VA and CA



7258779 WA Imports Dashi Kombu 2/1 kg Stocked IL, TX, VA and CA



7258780 WA Imports Katsuobushi 2/16 oz Stocked IL, TX, VA and CA



7257057 Divina Snack Platter 12/10.2 Oz Stocked IL and VA. Non-Stock TX and CA



7257050 Divina Muffuletta Salad 6/7.4 oz Stocked IL and VA. Non-Stock TX and CA



7249144 Divina Carmelized Onions 4/5 lb Stocked IL, TX, VA and CA



7257164 Divina Feta Stuffed Olives 6/5.5 OZ Stocked IL and VA. Non-Stock TX and

Check out several other exciting new items in the Divina line Here



7259926 San Carlo Classic Potato Chips 16/6.35 oz (large) Stocked IL, TX, VA and CA

7259931 20/1.76 oz (small) ^{Stocked IL, TX, VA and CA}



7259933 San Carlo Pesto Potato Chips 16/5.29 oz (large) Stocked IL; Non-Stock TX, VA and CA

7259934 20/1.76 oz (small) Stocked IL, TX, VA and CA



7259937 San Carlo Tomato Potato Chips 16/5.29 oz (large) Stocked IL; Non-Stock TX, VA and CA

7259940 20/1.76 oz (small) Stocked IL, TX, VA and CA



Foodservice distributor Bringing the world's finest in Specialty Cheese, Charcuterie, and Specialty Gournet products to your table. Inktr.ee/europeanimports 600 E. Brook Drive, Arlington Heights, Illinois

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10